RESULTS: FY 15/16 – 17/18

Small businesses are job creators and innovators. Small Business Development Centers located throughout California are the proven, cost-effective, and accredited statewide infrastructure focused on supporting small business needs.

Small Business Development Centers of California:
• Help businesses start and expand
• Assist clients access capital needed for growth
• Foster the commercialization of technology

District 74 Businesses Assisted

<table>
<thead>
<tr>
<th>Businesses that received one-on-one advising</th>
<th>Total hours of advising</th>
</tr>
</thead>
<tbody>
<tr>
<td>662</td>
<td>6,423</td>
</tr>
</tbody>
</table>

Constituents who attended SBDC training events

5,739

District 74 Economic Impact

<table>
<thead>
<tr>
<th>New jobs created*</th>
<th>New businesses created*</th>
</tr>
</thead>
<tbody>
<tr>
<td>257</td>
<td>71</td>
</tr>
</tbody>
</table>

New capital secured* | New taxable revenue generated by clients*
----------------------|---------------------------------|
$241.5m              | $21.3m                      |

*specifically attributed to SBDC assistance

For more information about SBDC services please contact the Orange County / Inland Empire Network
1.800.616.7232 • ociesmallbusiness.org

Funded in part through a cooperative agreement with the U.S. Small Business Administration. All opinions, conclusions or recommendations expressed are those of the author(s) and do not necessarily reflect the views of the SBA or HSU Sponsored Programs Foundation.